

## Mistral to partner with CNL Software to offer Physical Security Information Management solutions

Integrated Situation Management Software to ensure implementation of homeland security processes and policies without technical restrictions.

Bangalore, 12 October 2011 - Mistral Solutions Pvt. Ltd., a leading technology design and systems engineering company, today announced its partnership with CNL Software, to offer the internationally acclaimed and globally deployed Physical Security Information Management (PSIM) solutions from CNL Software. These solutions allow organizations to integrate their existing security applications and technologies through its software platforms, thus creating a customized command and control suite.

Through this partnership, Mistral will add CNL Software's highly scalable PSIM solution - IPSecurityCenter™ - to its existing portfolio of Homeland Security solutions. Mistral's Homeland Security group currently offers ready to deploy, proven, high-technology security solutions for strategic and tactical operations for Mass Transit security, Critical Infrastructure Protection and citizen Security.

Mistral has successfully deployed Mobile and Fixed C4ISR solutions for various State Police departments and critical infrastructure establishments in India. CNL Software has to its credit some of the largest PSIM project implementations in India today. With this partnership, CNL Software will increase its presence in the Indian market and offer its expertise of having worked on some of the largest, most complex security integration projects around the world. IPSecurityCenter is a software-based integration and management platform that allows organizations to react faster and more precisely based on the intelligence aggregated from all of the integrated systems.

Mr. Sanjay Virnave, CEO, Mistral Solutions, said, "We are very happy to partner with CNL Software for offering their PSIM solutions in India. The demand in India is currently for integrated management platforms that can seamlessly integrate with the existing security system components and allow for smooth transition to newer technologies for vigilant security management. We are confident that our partnership with CNL Software will help us address our customer requirements in an efficient and faster manner."

Mr. Adlan Hussain, Marketing Manager at CNL Software, added, "We are pleased to partner with Mistral in deploying our PSIM solutions in the Indian homeland defense market. CNL Software will address three critical security needs - major cities looking to initiate or build on their existing public safety programs, corporations working to centralize security and critical infrastructure protection including transportations hubs, oil & gas plants and utilities & communications facilities. We look forward to a successful association with Mistral, given its expertise and established brand presence in the Indian homeland defense market."

For more information about Mistral's offering in the Homeland Security sector, visit:www.mistralsolutions.com or email us hs@mistralsolutions.com.

## **About CNL Software**

CNL is a world leader in Physical Security Information Management (PSIM) software. Its award winning technology is deployed to secure cities, critical resources and global commerce. CNL's software sits at the heart of some of the largest, most complex and ground-breaking security integration and business value initiatives in the world. Their work with leading organizations is helping to shape the future of security by offering thought leadership on key issues such as energy reduction, process compliance and business advantage in converged environments. For more information, visit: <a href="https://www.cnlsoftware.com">www.cnlsoftware.com</a>.

## **About Mistral Solutions**

Mistral is a technology design and systems engineering company providing end-to-end solutions for product design and application deployment. Mistral is focused in three business domains: Product Engineering Services, Defense Solutions and Homeland Security. Mistral provides total solutions for a given requirement, which may include hardware board design, embedded software development, FPGA design, systems integration and customized turnkey solutions. Mistral's strategic partnerships with leading technology companies help provide customers with a comprehensive package of end-to-end solutions.

Mistral's Homeland Security group offers ready to deploy, proven, high-technology security solutions for strategic and tactical operations. Mistral provides solutions for Citizen Security, Mass Transit Security, Critical Infrastructure Protection, Mobile C4ISR Platforms and other critical security applications.

For more information on Mistral, please visit: <a href="www.mistralsolutions.com">www.mistralsolutions.com</a>